





# KIT

# PRESENTATION



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# WELCOME

NFF is 5 years old! That's five years, not just five days... A pause is needed to share our story. The NFF adventure began in 2017. It must be said (without modesty) that for a first edition, it was a true success. We were honored to have the sponsorship of the Ministers of Finance and Digital Economy, which added a special touch to our event. Given that the fintech sector was still in its early stages at the national level, our challenge, which we met brilliantly, was to bring together stakeholders from various African, American, and even Asian countries! This achievement, a first in Francophone Africa, generated immense enthusiasm. We were thrilled with the impact we made, considering the partnerships that were established and the stakeholders who were able to connect.

One of the highlights of our journey was the presidency granted by the Prime Minister for the 2022 edition, and the presence of the Secretary General of the Presidency, who visited all the exhibiting fintechs. Additionally, we were grateful for the effective sponsorship from the aforementioned ministries.





In the spirit of transparency, it must be admitted that with any new industry comes a lack of understanding of its strategic significance. We faced challenging moments, especially in terms of sponsorship at our beginnings.

But this milestone represented by this 5th edition is also a special moment to remember our earliest partners such as Ecobank, SUNU, Visa, and Intouch who have been with us from the start... and to whom we raise our glass!

Today, 5 years later, NFF hosts about 700 participants per edition, with over 50 sponsors and partners, and an average of fifty speakers. Our ambition is to be the flagship event of fintech in Francophone Africa. NFF aims to be the event where one can understand the Francophone industry, the unique meeting place to network with international players, identify growth opportunities, and of course, do business, etc...

Our ambition? To become the DAVOS of Fintech in Francophone Africa!! Because we aim to make inclusive finance a reality in all segments of society.









### MESSAGE FROM THE LEADER

The recent years have witnessed the emergence of new business models, revolutionary technologies, and customer experiences that are invigorating international financial sectors. Fintech - a term referring to the use of technology to provide innovative financial solutions - is thriving. It is an attractive and dynamic sector that needs to be developed and structured, especially in Francophone Africa.



Recognizing the gap between a dynamic and rapidly growing sector and local structures that are not adequately equipped, and therefore cannot fully harness the potential offered by fintech, we aim to change the game. Our mission is to assist entrepreneurs, leaders, and stakeholders in this field to excel and address the challenges associated with the fintech industry in Francophone Africa.

Our understanding of the global, African, and Francophone fintech ecosystem positions us as privileged partners in contributing to the development of inclusive finance on the African continent.







# PAXED PARTIES NOT THE PARTIES









The Next Fintech Forum (NFF) is the flagship event of the Africa Fintech Forum organization, based in Abidjan. It is the largest gathering in Francophone Africa of fintech industry players. It serves as a forward-thinking and inclusive platform to address the challenges and opportunities of the sector, and to initiate actions aimed at developing the fintech industry in Africa. It is the primary platform for showcasing and understanding Francophone fintech. NFF, a pioneer in the sector, was born from a clear observation: there was a lack of a dedicated forum for fintech in Francophone Africa. While a few events already existed, they were mostly in English and targeted the Anglophone ecosystem.

It is from this observation that NFF was created, with the ambition to propel Francophone fintech. Since then, this determination continues to guide our strategic choices.

# MAKING INCLUSIVE FINANCE A REALITY IN FRANCOPHONE AFRICA



#### A Process of Strategic Encounters

NFF has witnessed the participation of prominent players (Sunu, Visa, Ecobank, Wave, Intouch, Flutterwave, IFC, Zeepay, Africanenda, CGAP, Deloitte, Rwanda Finance) from major names and experts in Francophone and international fintech. Our business model, while being viable, is not geared towards making a profit.

This allows us to bring together experts who are passionate about the subject, sharing a common vision to pool their ideas and experiences in utilizing financial technologies to stimulate economic growth in Africa through the innovations that financial technologies offer.



#### NFF 23 is aimed at:

NFF 23 is aimed at bringing together a diverse range of stakeholders including commercial banks, regulators, investors, students, researchers, export-import banks, credit insurance brokers, credit insurance agencies, logistics companies, freight brokers, customs authorities, regulatory bodies, retailers, importers, chambers of commerce, merchant associations, SME and micro-enterprise associations, accountants and accounting firms, leasing companies, governments and agencies, payment service providers, factoring companies, distributors, e-commerce players, traders, and food trade associations."







# Making Finance Work for Africa (BAD)

**UNECA** 

**Afrexim Bank** 

Better than cash alliance

Today, we collaborate with a carefully selected group of strategic partners, enabling us to adopt a comprehensive approach to findingtangible solutions for the challenges encountered by stakeholders in the ecosystem in Côte d'Ivoire.

Recognizing that we do not possess all the answers, we have leaned on our strategic partners for the past three years.

We select our partners based on their expertise and dedication to advancing this sector.

Nevertheless, we maintain complete independence from their interests. We come together to establish the mechanisms for genuine financial inclusion.





#### **SOME NUMBERS**

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2021

+600

Participants

30

Speakers

50

Sponsors and partners

2022

+750

Participants

**56** 

Speakers

53

Sponsors and partners

















#### Focus on NFF 2023



#### Theme 2023 : "Fintech & Commerce : Shaping African Trade".

Trade in Africa is undergoing significant changes thanks to technological advancements and the opportunities presented by fintech. Innovative financial solutions have helped overcome traditional barriers in trade, such as limited access to banking services and challenges in financial inclusion, among other factors.

NFF 5 will assemble a panel of experts to deliberate on how fintech is influencing African trade. They will impart their expertise, insights, and experiences in utilizing financial technologies to accelerate business growth, elevate customer experience, and fortify the competitiveness of African trade on a global level. The discussions, workshops, and panel sessions will encompass subjects like digital payments, flourishing e-commerce platforms, on-demand financial services, and more.

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#### Focus on NFF 2023

Le commerce eFn Afrique est en pleine mutation grâce aux

Pourtant, elles sont souvent confrontées à des obstacles tels que l'accès limité aux services financiers, la discrimination et les inégalités

finte The Free 2023 fin Friede Chr & Other Property Shaping African Trade". surmonter les obstacles traditionnels du commerce, tels que la

limitation d'accès aux services bancaires et les défis de l'inclusion financière, etc.

Le panel: "Les femmes moteur du commerce en Afrique" mettra en

Women play a central role in the African economy, surminter ses défis et autonomiser les femmes, dans le consumerces.

NFF 5 réunira un groupe d'experts pour discuter des façons dont les finales femmes de la consumerce de la co leursa conhopis some esin legics aidiées. et leurs expériences dans l'utilisation des technologies financières pour stimuler la

Les talks, ateliers et panels aborderont les sujets tels que les 2023, verra 2 innovations majeures: paiements numériques, les plateformes de commerce, will offer concrete examples of female entrepreneurs

Les femmes jouent un rôle central dans l'économie africaine, en

concrets de femmes entrepreneurs qui ont utilisé les fintech pour développer leurs activités et accéder à de nouveaux marchés. Il sera croissance desentreprises améliarer il expérione client fata, un promouvoir des initiatives visant à promouveir l'inclusion financière des renforcer la compétitivité du commerce africain à l'échelle femmes, à renforcer leurs compétences entrepreneuriales et à mondiale.

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and advocating for a more equitable business environment in Africa. NFF 2023 will introduce two major La part belle aux femmes autour des problematiques d'inclusion financiere et de finance digitale.

tant qu'entrepreneures, employées et consommatrices. digitale. Fintech Academia Summit : A world-first in Francophone Africa ; a dynamic and unique exchange platform designed to bring together African students from diverse backgrounds and African scholars with various areas of expertise to discuss issues of financial inclusion and digital finance.



## Agenda

#### What to Expect This Year?

Artificial intelligence, blockchain, digital payments, process automation, access to financing, the role of fintech in achieving SDGs, agritech, supply chain...These are just a few of the topics that will be discussed on November 16th and 17th at the Radisson Blu.

As a reminder, the 5th edition of NFF will take place on November 16th and 17th at the Radisson Blu.

Tickets are available through nextfintechforum.com

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